

Knights of Columbus
Ohio State Council



Newly Revised!
2026 / 2027
Edition!

We Are Called
Growth Handbook

Michael J. Felerski
State Deputy

Mark F. Kosobud
State Growth Director

2026/2027 *We Are Called*
The Ohio Growth Plan

Contents

A Letter from State Deputy Michael J Felerski	4
Growing Ohio For The Future	5
The Ohio Growth Plan Overview	6
Our Mission Statement.....	7
Our Statewide Goals for 2026/27	7
Every Council Actively Inviting.....	7
Growth 365	8
A Special Note to District Deputies and Grand Knights.....	8
The <i>We Are Called</i> Growth Plans – 2026/2027.....	10
The Conceptual Overviews.....	10
Relevancy – The Ohio Growth Program.....	10
Fishers Of Men – The Supreme Growth Program	14
The Toolbox For Growth.....	16
The Growth Committee	16
Build a Prospect List	16
Proposer Responsibilities	17
The Invitation Tool of Choice.....	18
The Brandon Chambers Process Church Drive.....	18
BCP Membership Outreach Steps	19
How to Guide for councils to successfully implement a BCP	19
BCP Sample Pulpit Speech	22
Additional Invitation Methods	23
How to Conduct an Open House	23
One-on-One Inviting	23
Team Inviting.....	24
How to Invite Former Brothers	25
Building an After Mass Speech.....	26
The 24 Hour Knight	26
The Admission Committee	27
How to Use an Admission Committee.....	27
Join Procedures – Getting Prospects Into the Order	28

**2026/2027 We Are Called
The Ohio Growth Plan**

The preferred order of join documentation	28
eMEMBERSHIP – The New Normal	28
Candidate Tab – Entering Brother Information Online	31
Ceremonial Teams	31
New Brother Orientation and Mentoring Worksheet	32
The Retention Committee	33
Fraternal – First and Foremost	33
Retention Committee Procedures	35
Honor Those Brothers Who are Always There	36
Don't Let Your Council Go into a Summertime Slump	36
Shining Armor Award	37
Suspensions, Affiliate Membership, and Withdrawals	39
Affiliate Member Initiative	39
Other Growth Processes	40
Round Tables	40
New Council Development	40
College Council Program	41
Hispanic Council Program	41
Council Rejuvenation Program	42
Introduction	42
Council Rejuvenation Guidelines	42
Council Merge Guidelines	43
Council Name Change Procedure	44
Reinstitution of Dissolved/Merged Councils	45
Dissolution of Councils	45
Other Tools for Growth	46
Using Publicity and Public Relations to Increase Growth	46
Fraternal Benefits	47
How to Promote the Insurance Program	47
Go for the Fourth!	49
Appendices	50
Helpful Guidebooks	50
Growth Committee Roster	51

2026/2027 *We Are Called*
The Ohio Growth Plan

A Relevancy Example	52
The Relevancy Template	53
The Knights of Columbus Elevator Talk.....	54
Ohio Growth Team Directory.....	55

2026/2027 *We Are Called*
The Ohio Growth Plan

A Letter from State Deputy Michael J Felerski

Brother Knights of Ohio,

My administration's theme for the next two years is "We Are Called." As Knights we are called to *do* many things, but one of the most significant is sharing the gift of membership in our Order with every good Catholic gentleman. As previously stated, the growth of a fraternal organization is essential for its survival. We have witnessed this firsthand, and we are obligated to our founders and the legacy of our council's brotherhood to continue the remarkable works they initiated and continue to undertake today.

I am confident that I have assembled an exceptional team dedicated to fostering state growth. Each member is committed to the success of your diocese and council in achieving your growth objectives, thereby strengthening your council and the great jurisdiction of Ohio. Team Growth is always available to provide support in your recruitment endeavors. You can reach out to them anytime.

I firmly believe that Blessed Michael McGivney is not only interceding on our behalf for our success but is also prepared to intervene when we require assistance in recruiting. All you need to do is ask.

Fraternally yours,

Michael J. Felerski
State Deputy
Ohio State Council



**2026/2027 *We Are Called*
The Ohio Growth Plan**

We Are Called

Growing Ohio For The Future

We are called; we are chosen.
We are Christ for one another.
We are promised to tomorrow,
while we are for him today.
We are sign, we are wonder.
We are Sower, we are seed.
We are harvest, we are hunger.
We are question, we are creed.

From Anthem by Tom Conry

Hopefully you were singing along in your head as you read these words. Our State Deputy Michael Felerski chose not only a powerful theme for his administration, but also a powerful call to action for all Knights here in Ohio. We are called and we are chosen, and our mission is to extend the call to others so they too can participate fully in being Christ to one another and in the work of preparing ourselves for the promise of tomorrow with our Lord.

The three pillars of the Knights of Columbus, our faith formation programs including COR, our Faith In Action programs, and our council growth activities, are designed to work together to help councils be strong and stay strong. They provide structure and a continuous influx of new men who are here for Him today and wish to be actively engaged in both learning their faith and putting it into action.

Growth, the focus of this manual, is very important for maintaining council vigor, so it can offer the activities found in the first two pillars in their rich fullness. When councils do this, they become sign for all to see and give those not yet called to Knighthood an opportunity to wonder at our strength and the courage to state boldly who we are and then go out and act on our beliefs.

The call to action is reflected in the many ways our Growth activities have grown for the better. Growth instead of membership, inviting instead of recruiting, goals instead of quotas. It's not just the words that are changing, but the very ground we stand on. Paper Form 100's are now a thing of the

2026/2027 We Are Called The Ohio Growth Plan

past. The Member Management system is no longer a nicety but a necessity. The new join procedure is a marvel of app technology. The new Exemplification of Charity, Unity, and Fraternity are can now be shared with our loved ones.

The days of standing at the back of church and asking every man who walks by to join us are over. We need to start looking at our parishes and the potential knights they contain with more critical eyes. The invite message one man needs may not be the same one another man needs. We need to seek out parish groups or organizations that contain those potential new knights and share our story with them, a story of charity and service to our fellow man that spans more than 140 years. It is a very good story, and one we can all be proud to be a part of.

In this way, we become both the Sower and the seed, and the more actively we are seed, the more fully we are Sower. A strong council with many active programs and a solid faith formation program including COR functions as seed, and the more we involve ourselves with them, the more widespread the results. A harvest of men to keep Blessed Michael McGivney's dream alive and flourishing, that's the goal. Every Brother Knight in the Great State of Ohio needs to have this hunger in their soul for inviting all qualified Catholic men to join us on this quest for the Creed we believe in. Remember, ***inviting is a mindset – not a date!***

Vivat Jesu—

Mark F Kosobud
State Growth Director
Rev 6/15/2026

The Ohio Growth Plan Overview

A strong Growth plan is essential for each Council's success and longevity. At its essence, the plan for Growth is all about inviting another man to join the Knights of Columbus. This is done by having a conversation with him about the benefits of membership and inviting him to share those benefits.

In the pages that follow, we've attempted to collect and organize all the information councils need to be successful in their Growth efforts. We'll start with some conceptual overviews of both the Ohio and Supreme efforts, and then craft from those actions that can be applied to each council's needs.

2026/2027 We Are Called The Ohio Growth Plan

These include:

1. Inviting suggestions and the tool to use
2. Exemplification thoughts
3. Membership solutions
4. Retention thoughts to keep members engaged
5. Round tables, new council development, college or Hispanic Councils
6. Some thoughts on Council rejuvenation when things aren't going so well
7. Thoughts on publicity as a tool for Growth
8. Promoting the Fraternal Benefits aspect
9. The Patriotic Degree and its role in council Growth

So, let's begin at the beginning, with our Mission Statement:

Our Mission Statement

We have an obligation to offer every eligible Catholic man membership in the Knights of Columbus. Through our principles we encourage every man to live a spiritual life every day. We are men joining together with our brothers to do what they couldn't do by themselves.

If we live up to our mission statement, we will succeed in keeping our councils the very sinew of the strong right arm of the church that we are known for. But to do this, we need to know where we are going. It has been said, a strong plan starts with the end in mind. Our goals for the upcoming Fraternal Year, shown here, are designed to both encourage us to stretch a bit yet be within reach of a determined team.

Our Statewide Goals for 2026/27

- 2200 new members
- 60 STAR Councils
- Circle of Honor!
- A run at Pinnacle!

Every Council Actively Inviting

A few final thoughts before we dive into the details. Growth and Service Program efforts are like exercise and good nutrition for a council. They're necessary to stay healthy. A council that is stable and strong is one that regularly invites new members and conducts programs for the Church and community, including the COR initiative which invites all men of a parish to join in our spiritual life.

2026/2027 We Are Called The Ohio Growth Plan

During past fraternal years, too many councils failed to recruit even one new member. The inability to grow by even one new member may be the first sign that a council is in trouble. If your council hasn't added a member yet, work to do so immediately. Get the growth process started by asking someone to join your council today! Every council needs to be actively trying to invite one member per council per month.

Growth 365

Remember -- inviting is a mindset, not a date! Councils need to be encouraged to think about inviting every day, and at every event they do. The Grand Knights should always have a motivational message about growth from the podium. Councils should be sure the Growth Director speaks at every meeting. Every active member needs to be encouraged to invite!

A Special Note to District Deputies and Grand Knights

All members of the Order have a responsibility to help the Order grow. However, District Deputies and Grand Knights have special roles to help encourage and support their councils in this endeavor.

Worthy District Deputy

It is important that you challenge your councils to focus their efforts to get their story out to their parish and parish family. The more they maximize their growth opportunities to expand our reach, the more we grow our ability to serve our communities.

- If they don't have an active Growth Team for their Council remind them every day that it starts there. If they don't have that team active, they aren't going to reach their growth goals. Help them get that team in place and work with that team to get a recruiting plan in place for the fraternal year.
- Help them to understand the power that comes from involving the council Field Agent in their Growth efforts. The Fraternal Benefits team offer many ways to help councils and a tight integration between the two teams produces amazing results
- Introduce them to the power of the Brandon Chambers Process Church Drive (or – BCP). The BCP, when done fully and with the active involvement of the council Field Agent, has shown itself to be an incredibly powerful Growth tool here in Ohio. Encourage councils to plan on doing a BCP at least once a quarter, and then follow-up with a council lead live CUF Degree.

2026/2027 We Are Called
The Ohio Growth Plan

- When visiting your councils:
 - Praise their success and build them up
 - Challenge them in the area where they need to be challenged
 - Have frequent contact with your Grand Knights, Field Agents, Council Officers, Directors and Chairmen and especially the Growth Teams.

You are the key to the growth of the Order in Ohio and the key to our success for the next year. One man's enthusiasm and his vision can be the difference maker.

Worthy Grand Knight

When encouraging your Council members to Invite, it is useful to remind them of the great story the Knights of Columbus has to tell. And we do have a great story to tell:

- Fraternal Benefit programs that protect our families from devastating loss
- Support of Pro-Life causes, and the values we hold such as support for traditional marriage and keeping Christ in Christmas and God in our public discord as in the Pledge of Allegiance.
- Support of our clergy and seminarians and the Catholic Church in America
- Our work with individuals with developmental disabilities
- Support of those devastated by natural disasters

But our strongest story is one of support for our local community, within our Council and at our Parish. Encourage your Councils to focus on the great work their Councils do every day.

**2026/2027 We Are Called
The Ohio Growth Plan**

The We Are Called Growth Plans – 2026/2027

The Conceptual Overviews

Great plans must start someplace and so it is for both the Ohio State Council and Supreme Council growth plans. For Ohio, our conceptual framework is based on a concept called *Relevancy* – which derives from the root word *relevant*, meaning to connect to what is being done or considered. Or for our purposes, gaging the readiness of a Catholic man to listen to and act on our invitation to join the Order.

Supreme's growth plan is the new Fishers of Men initiative begun last year. The new material is now available and is as wonderful take on the famous quote found in Matthew 4:19 “*Come after me, and I will make you fishers of men.*”

Relevancy – The Ohio Growth Program

Once upon a time, inviting used to be as easy as standing at the church exits and asking a man to sign a Form 100. Like all fairy tales, things change over time. Now days, a man in your parish may have multiple options to choose from, so many that it's easier to just walk quickly to the car and leave. Just because we hand out a pamphlet or brochure, or offer to sign someone up on the spot, does not mean they have *connected* with our us.

EXPOSURE ≠ ENGAGEMENT

Research has shown that the successful acceptance of a message by a potential consumer (be it dish soap or joining the Knights) involves several components.

1. The message content itself.
2. The context in which the message crosses the path of the potential candidate; that “special” time or place when we hit the sweet spot.
3. The method used to convey the message – whether orally, in print, electronic media, etc.

These three components need to interact for our message to “connect” with our target – Catholic men of our parishes.

CONTENT + CONTEXT + CONTACT

Other research has documented that the CONTENT portion of the message usually accounts for less than 50% of the messages appeal to our candidate,

2026/2027 We Are Called The Ohio Growth Plan

while CONTEXT often supplies over 60%. Being aware of the time and place our potential consumer (a Catholic man) is going to be open to our invitation becomes a very important key to our growth success!

We start this process by stopping a moment to look at WHO we are trying to talk with. Now, consumer product companies and their marketing arms spend many months and large amounts of money learning about their customers. While we are unlikely to follow suite, we can use the process to help tailor how we approach a man we want to invite into our councils.

The WHO

As a Catholic Fraternal Benefit society, the Knights of Columbus was organized for and serves men of the Catholic faith and their families. That covers a lot of ground. For a start:



But also:



These life stages come with their own list of data points; all describe the WHO at this point in their life:

1. Practical needs
2. Their daily habits
3. Key authorities
4. How they get news
5. Values and beliefs

Again, it is doubtful you will get the answer to some, if any, of these points but it is important to recognize that they will be different, especially across the age demographic. The invitation approach you would use for a single young guy just out of college should be very different from the approach you'd use for a gentleman who has just attended his retirement party.

2026/2027 We Are Called The Ohio Growth Plan

Even more important is the knowledge of WHAT he is seeking. Each potential catholic man has a secret want list buried in his heart. This is the inner goal he is seeking to find that motivates him at the deepest level.

The WHAT

WHAT he is seeking is contained on that secret want list that which floats deep within, a yearning call for a truly transformative moment or action in which change into that which might be will happen. We all have one and knowing that it's there can be a delightful insight into what a potential Catholic man might find appealing about being a Knight of Columbus. The secret want list is only a secret because it lives deep inside us, rather than say, on our forehead. Here are some recent examples of other want lists:

- | | |
|--------------------------------|---------------------------|
| • Some Day My Prince Will Come | <i>Snow White</i> |
| • Part of Your World | <i>The Little Mermaid</i> |
| • Let It Go | <i>Frozen</i> |
| • Waiting On A Miracle | <i>Encanto</i> |
| • How Far I'll Go | <i>Moana</i> |
| • When Will My Life Begin | <i>Tangled</i> |

So how do we find out about what's on someone's want list? We listen. The contents of the want list are revealed behind the opening words:

1. I want
2. I need
3. I desire
4. I do
5. I believe
6. I am

And with some further listening and perhaps a few judicious questions, we may be able to tease out the motivation behind the wants. These are usually the more explanatory moments that often begin with:

1. So that
2. As
3. Since

With this information in hand, we begin to have the possibility of crafting an invitation which supports this man's aspirations using the features, advantages, and benefits of the Knights of Columbus brand, hopefully

2026/2027 We Are Called The Ohio Growth Plan

reassuring the potential new member that some part of those wants will be met.

But as it often is with all things, there is potential to derail this process. The barriers to joining can be simple to complex, but they are barriers no less.

The BARRIERS

The BARRIERS to joining are an apparent paradox for the potential candidate which conflicts with the WHAT. This often causes a potential new member to demur joining at this time or perhaps when things are clearer. These barriers can often be teased out, again by listening. When you hear the words “yet”, or “but”, or perhaps “however” – you’ve probably found one. Here are a few of the more common examples taken from the Fisher’s of Men material:

- I don’t have time
- Knights of Columbus is for older men – there’s no one my age!
- I don’t want to be away from my family
- I’m already a member of a different Catholic/men’s organization

For pointers on overcoming these barriers, see *Fishers of Men - Overcoming Objections* in the Appendices.

Some barriers are very difficult to get around, while others can often be ameliorated using the features, advantages, and benefits of our brand portfolio. When you hear a barrier (or even sense its approach) a quick “so, what if I told you” statement may save the day, especially if you can add an example from your own witness as a Knight.

The MOMENT OF TRUTH

Whether this is the first time a Catholic man has heard about the Knights or the 101st time, the goal is to provide him with the incentive to join the Order. No matter how much you’ve learned about him or what his barriers might be, you need to invite him to join you as a Knight. Although it happens from time to time, rarely does a man join our Order without this personal invitation. Closing the sale, a standard of salesmen everywhere, is as important to sales as it is to Inviting men to join with us in fulfilling Blessed Michael McGivney’s vision for the Knights of Columbus.

Above all keep inviting - ***inviting is a mindset, not a date!***

2026/2027 We Are Called
The Ohio Growth Plan

Fishers Of Men – The Supreme Growth Program

When Father Michael McGivney called that first meeting in St. Mary's basement, **he asked Catholic men to join him.** More than 80 responded. Why? Because Father McGivney invited them to be part of something greater than themselves — something for which their souls were yearning. And from that first meeting, they laid the groundwork for the Knights of Columbus.

From the beginning, Father McGivney created a culture for the Knights — a “culture of invitation,” in which Catholic men ask other Catholic men to join them in a great work.

These early members embraced that culture from the start. They went out and invited others. And one by one, council by council, our Order grew.

By inviting men, we're offering them access to the support they need to raise their families in the faith, protect their loved ones, build a culture of life and help those in need. As the first and most important step, we're pointing them to Jesus Christ.

This is why Father McGivney extended that first invitation. It's why we're calling on all brother Knights to fully live out this renewed culture of Invitation.

*“Come after me, and I will make you
fishers of men.”*

– MT 4:19

Jesus **Invited** his first disciples. Father McGivney **Invited** Catholic men to the Order's first meeting.

It's our turn.

Nearly half of all Catholic men say they've not joined the Knights – at least in part – because nobody has asked them to. A Membership Satisfaction survey showed that 47% of Brother Knights report they joined the Order because they were invited to do so by a friend, family member or pastor. However, 33% of us have never asked men to join, and 37% have only done so once or twice a year.

Catholic men are waiting. They are waiting to be Invited.

2026/2027 We Are Called The Ohio Growth Plan

Just imagine if each of our 2.1 million members around the world invited one person to join this year. Imagine the impact we would have on our culture and world. We're calling on every Knight to follow the example of Blessed Michael McGivney and our Lord Jesus Christ – to foster a culture in which we don't wait for someone to come up to us. Rather, we go out and invite our Catholic brothers to join us in our mission to something greater.

Let us be the **Fishers of Men** God is calling us to be!

Use this simple guide to initiate and renew a culture of Invitation in your council and own personal life.

Tips to Remember

1. Work with your council leadership and local Field Agents – you are not alone!
2. Demonstrate good listening skills so you can effectively see where the man's needs and wants align with our Order's mission, programs and benefits.
3. Involve your families – this is a decision that will impact the entire family, so ensure you are not only speaking with the man but his family as well. Ask your wife to share her perspective with them.
4. Go out with courage and connect with other Catholic men.
5. Use the resources available to you – share them widely and frequently.
6. Pray throughout.

For further information on who to invite and what to do about objections, see the *Fishers of Men Guidebook* (FOM-Guide) available from Supplies Online.

2026/2027 We Are Called
The Ohio Growth Plan
The Toolbox For Growth

The Growth Committee

The first and perhaps most important step in setting up a successful membership program is organizing your membership committees. The key is to ensure that these important positions are filled, and appointees are dedicated and enthusiastic Knights.

Grand Knight appoints a Membership Director to oversee all membership programs and recruitment activities.

Upon recommendation of the Membership Director, Grand Knight appoints a membership committee of three or more Knights. Select successful recruiters or sales-oriented members.

Grand Knight, upon recommendation of the Membership Director, appoints a retention chairman and committee.

Grand Knights should appoint an insurance promotion chairman if the council does not have a council Field Agent assigned yet.

Membership Director, committee chairmen and committees set goals and plan specific recruitment, retention and fraternal benefit activities for the entire year, including a full schedule of Exemplifications.

Meet with the pastor to see what dates are available to run a BCP Church Drive. Then, contact the council Field Agent (or the area General Agent) to develop a joint plan to proceed with a BCP.

Set membership goals (achieving Star Council, go for Double STAR, break previous council growth record, etc.).

A Growth Committee Roster can be found in the Appendices.

Build a Prospect List

Before you consider HOW to recruit, you must address the question of WHO to recruit. There are many eligible Catholic men and their families who would enjoy participating in the Order. Identifying them is easier than you think.

1. Add all local priests, who are not Knights, to prospect list.
2. Consider ushers, parish council members, choir, lectors, men's club, etc., as prospects.

2026/2027 We Are Called The Ohio Growth Plan

3. Welcome all new parishioners by asking them to join.
4. Recruit all 18-year-old high school and college graduates.
5. Add Fathers, sons, nephews, cousins, brothers-in-law, fathers-n-law, grandfathers, grandsons.
6. Advertise regularly in church bulletins, inviting interested prospects to contact the Membership Chairman about joining.
7. Contact former members.
8. Use your imagination. New members are all around you!

Once you have your Prospect List, it's important to reach out to them and invite them to join. Send a personal invitation (by mail or email) to each prospect and his family, personally signed by the grand knight.

ASK THE PROSPECT TO JOIN. Assist him in completing Online "Join Us" site. Or have him fill out Form 11881 and return it to you.

Ensure a prompt initiation. Inform the candidate of date for the next Exemplification of Charity, Unity and Fraternity Degree. Accompany your prospect to the Exemplification, and council meetings.

Introduce the prospect and his family to council members.

Proposer Responsibilities

Proposing a new member is a terrific achievement. You are now the CEO of membership. Being a CEO comes with responsibility. But, getting your candidate to press the <Submit> button is not the end of the job. A proposer needs to maintain a personal relationship with the new Knight to see that he is integrated and stays involved in council activities. There are several steps proposers can take to ensure this:

- Escort him to his Exemplification of Charity, Unity and Fraternity Degree, and remain with him throughout the event. Introduce him to his fellow council members after the degree ceremony.
- Take the newly initiated member and his family under your wing. See that he learns council procedures and meets other council members.
- Introduce him and his family at council events. Encourage him to involve his family in council-sponsored activities.
- Always make it a point to contact the new member before each council meeting and bring him to a meeting if necessary.

2026/2027 *We Are Called*
The Ohio Growth Plan

The Invitation Tool of Choice

The Brandon Chambers Process Church Drive

The big, runaway success story from the last Fraternal Year was the introduction of the Brandon Chambers Process Church Drive, or BCP for short. Simply put, when applied in coordination with the Fraternal Benefits Field Agents, this instrument is a powerful recruiting tool, producing new member numbers unlike anything seen in the last ten years. The new BCP expands on the success of the Delta Church Drive and makes it easier to complete the JoinUs process

Developed by Brandon Chambers, a Field Agent from out-East, it removes two of the last barriers to a successful invitation to join. First, it takes the decision to join and places it directly in the hands of the consumer by asking him to fill out a Form 11881, which he can do in private. This allows him to make the purchase decision himself and not via a third party. Second, if the potential member fills out the card completely, it allows us to take on the role of entering the data into the JoinUs site directly, thereby relieving the potential member of having to navigate that space.

The Fraternal Benefits Team has taken this new process to heart and piloted much of the attached material into a successful process that works!

The BCP can be used by anyone in any council, but you are strongly encouraged to involve your local Fraternal Benefits Representative (the Field Agent) to assist, as they are well trained to “close the sale” if you will, especially with those candidates who can’t quite bring themselves to sign Form 11881.

The material that follows works as is but are also encouraged to get the advice of you Pastor and other Parish leaders in considering its application to your situation. This material is available through Supplies Online and can be downloaded there. It is also available in Spanish.

2026/2027 We Are Called
The Ohio Growth Plan

BCP Membership Outreach Steps

How to Guide for councils to successfully implement a BCP

Step 1 The Grand Knight should contact the parish priest and get his permission to have a BCP drive.

- Explain the benefits of membership for the parish and the council.
- If the parish priest is concerned or does not want to have a membership drive, you may want to reach out to your State Chaplain for assistance.
- For your BCP, the Grand Knight, Field Agent, or a dynamic council member will need to make a brief announcement at the end of Mass using one of the Pulpit Announcements available from Supplies Online. You should review the announcement with Father so that he knows what you will say.

Step 2 Connect with your council Field Agent to solicit his assistance. If your council does not have one, contact your area's General Agent.

Step 3 Schedule time during a council meeting to discuss the BCP drive.

- Get adequate volunteers ready to stand at each of the exits from the Church at all Masses to hand out materials and answer questions as well as collect Membership Enrollment Cards at the conclusion of Mass.
- Select a date to hold a CUF Degree. Invite the parish priest and the Field Agent to attend. Allow several weeks between the BCP drive and the CUF Degree to maximize the number of new members and their families who can attend.

Step 4 Order and prepare membership materials.

- Possible brochures:
 - 11586 – Point the World to Jesus Christ
 - 11730 – Fraternal Benefits Card
 - 10099 – 24 Hours to Be a Knight
 - 11541 – COR brochure
- Sufficient Membership Enrollment Cards Item #11881.
- Knights of Columbus branded pens (non-branded is also fine).
- Prepare the membership materials for distribution before Masses.
 - Paperclip them together
 - Attach them together with a pen
 - Include the Membership Enrollment Card in every packet!!

2026/2027 We Are Called
The Ohio Growth Plan

Step 5 Prepare your volunteers for the BCP drive.

- Meet with council members before the Masses to ensure your volunteers are prepared to share:
 - The benefits of membership for him, his family, and the Church.
 - Why they are members themselves.
 - Why protecting Catholic families financially was part of Blessed Father McGiveny's original mission and how it continues to support our charity and our Church today.
 - If you need examples or talking points, consult the Fishers of Men Guidebook (FOM-Guide).
- Volunteers should stand outside of the doors before Mass to hand out materials to avoid distracting anyone preparing for Mass.
- Make sure all volunteers have sufficient membership materials, pens, and Membership Enrollment Cards to hand out to men as they walk into Mass. If anyone has questions, volunteers should respond that the materials are from the Knights of Columbus and there will be an announcement at the end of Mass, they will be there for questions afterwards. (This will avoid delays from discussions before Mass)

Step 6 Deliver Pulpit Announcements at all Masses.

Step 7 Ensure your volunteers answer questions and collect the Membership Enrollment Cards after Mass.

- Check inside the pews after each Mass to see if any packets were left behind.
- Make sure your team does not leave any membership materials or Membership Enrollment Cards except in locations approved by Father, such as an entrance table.
- Please retain the completed Membership Enrollment Cards and protect them because they contain personal information of the prospective members.

Step 8 Thank Father and your volunteers for their support with the BCP drive.

Step 9 Enter the information from cards completed and signed by prospective members into the JoinUs portal using either your Field Agents promo code (preferred) or the BlessedMcGiveny code to ensure the first year membership is free.

2026/2027 We Are Called
The Ohio Growth Plan

- Every candidate must respond to the registration email with 72 hours to confirm that he is a baptized and practicing Catholic man over the age of 18, and that he agrees to the Knights of Columbus bylaws, the constitutional role and our other policies. **Only the new member is allowed to complete this step.**

Step 10 Follow up with everyone who completed a Membership Enrollment Card.

- Use the Membership Enrollment Card to create a list or spreadsheet to track:
 - Whether the required email was sent back and the new member appears on your membership lists.
 - That you have followed up with anyone who gave you a Membership Enrollment Card but may not have responded to the required email.
 - That everyone's contact information is currently entered into the system.
- Either your Field Agent, yourself, or another brother Knight should call any potential members who did not respond to the required email and encourage them to complete their membership and offer to answer any questions or help them with any technical issues they may be having. For candidates who selected a preferred language that you do not speak, please do your best to find a volunteer who can reach out to them in their language to complete the process.
- For all of you new members, reach out to them by text, phone, or email over the next few weeks and welcome them to the Order, reminding them of the time and location of the next available CUF Degree.
- Review all the contact information with each new member to ensure it is correct.

Step 11 Encourage your council Field Agent to attend the CUF Degree. Work together with your Field Agent and council members to plan something special to welcome your new members: a personal note, rosary pouches, snacks or desserts to share with those at the CUF Degree.

Step 12 After the CUF Degree, ensure that the council transfers the members into the council. If the man joined online, this can be done through the Prospect Tab or the Candidate Tab, both in Officers Online, by the council's Grand Knight or Financial Secretary.

2026/2027 We Are Called
The Ohio Growth Plan

BCP Sample Pulpit Speech

Good (evening/morning/afternoon). My name is (name) and I am a Knight of Columbus and a member of (council name) here at (Parish name).

My brother Knights and I have come today to invite the men of this wonderful parish to become Knights of Columbus.

Being a member of Knights of Columbus has helped me and my family grow in faith through our participation in (insert example). As a husband and father, I am called to protect my family. Through the support and fraternity of my brother Knights, I can fulfill this call in a deep and meaningful way. I know some of you may be thinking you don't have the time to attend everything, and that's okay. I don't make every event or program our council does

The important thing is that by being a Knight I have promised to become the best Catholic man I can be. I attend what I can and support what I can, but at all times, I'm committed to being a Knight and growing my relationship with Jesus Christ.

Knights of Columbus provides us the tools and resources we need to be better men, husbands, fathers and Catholics, and to be leaders in our homes, parish, and community.

All men over 18 years old, please stand up. (Give them a few seconds to get up)

Can you imagine the positive effect all of these men working together in brotherhood could have?

Men, if you are 18 years old or older, I invite you to join me, my family and the Knights of Columbus as we work to point the world to Jesus Christ.

At the entrance you were given some brochures. Inside those brochures is a Membership enrollment Card. If you wish to join, simply fill it out with your information and hand it back to a brother Knight as you are exiting the church.

We will be at the back of church following Mass to help you sign up and answer any questions you may have.

Many Thanks to Father (insert name of priest) for giving us this time to invite the men of this parish to become Knights of Columbus!

God bless! And as we say in the Knights – Vivat Jesu!

2026/2027 We Are Called The Ohio Growth Plan

Additional Invitation Methods

How to Conduct an Open House

An open house provides an opportunity to introduce your council and the Order to a broad audience of prospects at one event. The main objective is to “exhibit your products” -- your volunteer service programs, your social and fraternal activities, your membership benefits - that your council and the Order have to offer to members and their families.

- Appoint a committee to organize an open house.
- Set a date and time. Publicize the event in the church bulletin.
- Order quantities of promotional materials from Supplies Online, allow at least six weeks in advance.

As the event approaches, reconfirm all arrangements for the site, materials, program, etc.

Arrange for a display of council scrapbooks, awards, programs, activities.

- Assign a member who will act as host throughout the event.
 - Welcome committee to greet guests
 - Introduce council officers, members
 - Grand Knight/Membership Director should explain council aims/organization
 - Have the Council Field Agent explain the Fraternal Benefits of membership
 - Show a promotional video
 - *Supreme Convention Highlights*
 - *Life and Legacy of Father McGivney*
 - *Founding to Future*
 - *More found at Supreme Website*
<https://www.kofc.org/en/videos/index.html>

Schedule a question/answer session following the video further explaining the Order and the council. Conclude with refreshments or light buffet.

Make certain host-recruiters ask prospects to fill out Form 11881 or assist them in completing the online [JoinUs](#) site.

One-on-One Inviting

Sometimes, the hardest thing about inviting is taking the first step. Inviting a new member can be as easy as asking him to join. Amazingly, many individuals haven't joined the Knights simply because they have never been

2026/2027 We Are Called The Ohio Growth Plan

asked to join. When the opportunity arrives, take the initiative and start a conversation with a potential prospect. It's the first step for Inviting on a one-on-one basis and can yield very positive results.

Once a conversation begins, be confident that you will be able to answer their questions, no matter what direction the conversation will go. To ensure the best chances of inviting a new member, refer to the checklist below.

- Make sure you ask all the pertinent questions while talking with the prospect, including:
- His complete name and address,
- Facts about his job,
- His parish affiliations and activities,
- Friends he has among present council members, and
- Information on his wife and children.

All these facts can branch off into different areas: Knights of Columbus Fraternal Benefits, service projects, community involvement, or social events. You only get one chance to make a first impression, so make sure you have all the answers and necessary materials ready at your disposal:

- The Order's website, www.kofc.org so he can research more on his own
- QR Code or www.kofc.org/JoinUs to join online via cell phone
- Copies of various flyers
- Facts on the Order's Fraternal Benefit programs;
- A clear explanation of how membership has benefited you and your family.

After making the pitch and answering any questions, ask the prospect to join and assist him in completing Online JoinUs. If he's still hesitant, give him a Form 11881 and ask him to pray about the Lord's goals for his life.

Inviting on the personal level helps the potential member understand that you are not looking for numbers as much as you are looking for individuals like him. Let him know that he is only wanted as a member, but that his membership can take all aspects of his life to new levels.

Team Inviting

Bringing twice the energy, enthusiasm, knowledge and persistence to any endeavor doubles the likelihood of success. That's the benefit of two-on-one inviting, which is especially useful at festivals, parish picnics, and open social gatherings.

2026/2027 We Are Called The Ohio Growth Plan

- Organize two-man recruitment teams from the membership committee and additional recruiters
- Train recruiters and ask your Field Agent to assist.
- Remain mobile and approach a potential candidate with a smile.
- Keep the discussion light and unthreatening. Emphasizing local council activities and opportunities for involvement by prospect, his wife, and his entire family.
- As the prospect to consider joining. Assist him in completing the online JoinUs site, or have him fill out a Form 11881.
- Ensure a prompt initiation. Inform the candidate of for the next Exemplification of Charity, Unity and Fraternity degree.
- Complete proposer duties
 - Accompany your prospect to the Admission Committee interview, Exemplification, council meetings;
 - Introduce the prospect and his family to council members;
 - See that the prospect is assigned a committee/program of interest.

How to Invite Former Brothers

Former Knights are men who are familiar with the ideals of Columbianism. They left the Order at one time but represent a pool of prospects councils should not overlook in striving for membership growth.

- Appoint a special “Welcome Back Brother” or “Operation Re-Member” committee specifically to recruit former members. Past Grand Knights familiar with circumstances of earlier departures are especially suited.
- Review the list to determine former members known to be residing in the area and still eligible for membership.
- Prepare information/presentation materials for former members highlighting changes, new programs/activities/benefits and recent council achievements.
- Contact each former member and invite them to a reception for former members.

Refer to the Fraternal Excellence Guide (11619) from Supplies Online for further information on these Membership techniques.

2026/2027 We Are Called The Ohio Growth Plan

Building an After Mass Speech

Preparing for the 3 Minute Opportunity

- Know your Council activities
- Make a list of the service programs and projects
- Really focus on those programs or projects for which you have a passion

What programs drew you into the Knights and kept you active and involved:

- A way to give back to God through service
- Supported by the Bishops and most of our pastors and priests
- The Order was founded by a parish priest
- Charity if the first principle of our Order
- Fraternal Benefits of Membership - access to world class financial instruments and professional financial benefit advisors

Don't Get Discouraged

- Don't get discouraged if you don't deliver it flawlessly
- A 'no thank you' is one step closer to a 'yes'.
- Actions speak volumes
 - Be visible in your church and community
 - Wear the third-degree pin and Knights apparel with pride
- Encourage him to complete his Shining Armor Award requirement.
- Go with him to his first couple of business meetings and service projects.

The 24 Hour Knight

"I don't have time to give to the Knights, so why should I join?"

It's a common concern among many men that just don't think they have the time to be part of the Knights of Columbus. Imagine if you will, that I tell you that it only takes 24 hours a year to be a Knights of Columbus member, and that you can make a positive difference in your Church, yourself and your community. Even with this minimal commitment, you can be an important part of a council and reap the benefits of what membership in the Knights of Columbus has to offer you and your family.

Here is the time break down:

2026/2027 We Are Called The Ohio Growth Plan

Six hours a year on a council sponsored Faith, Community, Family, or Life project of his choosing.

Four hours a year attending council meetings

Four hours a year enjoying (with his entire family) a council social function such as a dinner, a dance, a picnic, etc.

Four hours a year volunteering at the council's annual Measure Up drive for people with intellectual disabilities, the Knights of Columbus many essay contests or poster contests, Knights of Columbus Soccer Challenge or Free-Throw Contest, or at any council service project.

Four hours a year attending, with his family, two corporate Communion or council prayer services at his parish.

One hour a year reading about the Knights of Columbus Use The council Web site, the Supreme Council Web site, State Website, or the Columbia Magazine.

One hour a year visiting with a Knights of Columbus Field Agent to ensure that his family is protected now and, in the years, to come.

There are 8,760 hours a year. By giving the Knights of Columbus 24 hours (less than .3 %), YOU CAN BE A BETTER CATHOLIC, A BETTER PERSON, A BETTER HUSBAND AND A BETTER FATHER. Think of the difference that the Knights of Columbus can make if you join us. Know that it only takes 24 hours a year to make a difference in your Church, in yourself and in your community.

The Admission Committee

How to Use an Admission Committee

- Use of an Admission Committee will ensure that your council and the candidate understand one another's expectations. Follow these guidelines to ensure a properly functioning Admission Committee:
- The grand knight should appoint seven members to serve on the Admission Committee. It is recommended that the chancellor serve on this Committee.
- Consider asking the candidate to complete the *Member/Prospect Interest Survey*.
- Advise the candidate of the date for the Exemplification

2026/2027 We Are Called The Ohio Growth Plan

Refer to *Fraternal Excellence Guide* (Item #11619), "Admission Committee" section for additional instructions on the Admission Committee.

Join Procedures – Getting Prospects Into the Order

The preferred order of join documentation

Once you've found your candidate and he's agreed to join the Order, it's time to swing into action. First, get him signed up with Supreme. When enrolling your candidate, please use the highest method available from the following list:

1. Use the Online Form (koc.org/joinus) to enter the candidate data directly
2. Enter candidate data into the Candidate Tab in Officers Online
3. Use the online eForm 100 on the Ohio State website and email it to Supreme at form100@kocohio.org.
4. If a paper Form 100 must be used, enter the data and then scan or photograph the original and email this to Supreme using form100@kocohio.org

Then – get him to an *Exemplification of Charity Unity and Fraternity Degree*, just as soon as you can! Again, the preferred order of Exemplifications would be the highest of the following list:

1. A live Degree Exemplified by your council
2. A live Degree Exemplified by a near-by council
3. A local Degree Team (Chapter, District, etc.)
4. A video version of the Degree presented by your council
5. An on-demand Degree via Supreme

Finally, as soon as he completes his CUF Degree, he should be transferred by the Grand Knight or Financial Secretary into your council via the Prospect Tab in Officers Online.

eMEMBERSHIP – The New Normal

Several years ago the Supreme Council conducted numerous listening sessions and surveys with both members and non-members. Among the many findings was a strong indication that the Supreme Council should develop a new, online way to recruit potential members and form these men into committed, lifelong members of the Knights of Columbus. Over the past

2026/2027 We Are Called The Ohio Growth Plan

few years, this new methodology has endeavored to help the Order maintain sustainable long-term membership growth by providing the opportunity for membership using modern tools. **Thus, the eMember JoinUs link is THE preferred method of enrolling a man into the order and should be used whenever possible.**

Remember that being an eMember does NOT change the requirements for membership. They are required to be at least 18 years of age. Additionally, that member is required to be a practical Catholic as defined by the Church. Attending an Exemplification of Charity, Unity, and Fraternity ceremonial is required for transferring into a local council. Those men who join as an online eMember will receive from Supreme a welcome package, program and event descriptions, Columbia Magazine, Insurance, Accidental Death Coverage, Annual Financial Review, Membership Communications, and may attend council meetings (but cannot vote or hold an office).

The proposer needs to ensure his membership number is on the new members' form, to get credit, but more importantly he needs to assist the new member into transitioning into their Council. eMembership is a tool that will greatly assist the Top Recruiters.

- A Faster Way to Join – One of the most common objections to joining the Knights of Columbus is “I don’t have time.” Through Online eMembership, the join process that can take as many as two months now takes two minutes.
- A Digital Experience –This initiative provides a new membership experience that is tailored to younger men and busier men who may not yet be ready for council-based membership. This low-pressure, low-commitment and digital experience meets men where they are, helps to form them as Catholic men, and enables us to bring more men into the fold.
- An Amplified Message the Online eMembership initiative is backed by a substantial marketing campaign that will find and work to convert prospective members.

**2026/2027 We Are Called
The Ohio Growth Plan**



ONLINE GROWTH BENEFITS

The Knights of Columbus Online Membership Program provides an opportunity for men to join the Order and receive the following benefits:

1. A Welcome Package containing a membership card, Columbia magazine, and a copy of the “Into the Breach” publication.
2. Access to the Online Membership portal including its faith, values, insurance and charitable content.
3. Membership Communications including weekly emails from the Supreme Council on a variety of topics.
4. Program and Events local, regional and national in which members may participate.
5. Columbia Magazine and other fraternal publications
6. Insurance for members, their spouses and dependent children.
7. Accidental Death Coverage where eligible members and spouses are automatically enrolled in the Order’s accidental death coverage at no cost.
8. Annual Financial Review by a Knights of Columbus field agent.

Please see the Online Membership information and frequently asked questions for more details about these benefits. eMembers will have an opportunity to join local Knights of Columbus councils.

Membership Procedures – Transferring Online Members

Transferring Online Members – Online members “assigned” as prospects to councils will appear in the council’s Prospect tab in Officers Online. This tab will only be seen by Grand Knights and Financial Secretaries.

2026/2027 We Are Called The Ohio Growth Plan

Rejecting Transfers

If, for some reason, the Online Member is not going to transfer into the assigned council, the council may “reject” the member by clicking “reject” and selecting a reason from the drop-down menu. Rejecting an Online Member for transfer will result in the member reappearing in the “Unassigned” section of the Ohio’s “Prospect” tab. A rejection will not trigger an email to state officers.

For assistance with eMembership issues, contact Vic Lauterbach – State eMembership Chairman, his contact information can be found in the *Ohio Growth Team Directory* at the end of the Appendices

Candidate Tab – Entering Brother Information Online

The Candidate Tab, which is accessible through Officers Online, allows the Grand Knight and Financial Secretary to provide the membership information for new, reactivated and transferring members directly to the Supreme Council online. While this tool helps streamline the processing of member information, it does not fully replace the Form #100 and each prospective members should still complete a Form #100 for State and Council records. Information submitted using the tool can be expected to be processed within 2-3 days.

Once the council has gone through the admissions process, and the member has taken his Exemplification of Charity, Unity, and Fraternity, they can transfer him by simply adding the date read in the “Grand Knight Approval (date read)” section, and the exemplification date in the “Financial Secretary (ceremonial date)” section, and be clicking the update button. These two dates can be added separately, but once the ceremonial date is added, the transfer will be processed.

Ceremonial Teams

A candidate can form his first impression of the Knights of Columbus during our ceremonies. This impression will be a lasting one. Therefore, it is recommended that all ceremonies be competently presented so that the candidate is properly edified.

Our current Exemplification is a combined degree designed to convey our lessons effectively in under an hour. It is tailored to involve our Priests as well as families, friends, and fellow parishioners. Ideally it will be performed in the Church itself but can be performed in a Parish or Council Hall. The new degree requires a smaller team with much shorter speaking parts. It exemplifies the lessons of Charity, Unity and Fraternity in a quicker, no-

2026/2027 We Are Called The Ohio Growth Plan

nonsense way. At the conclusion, candidates become Third Degree members. Whether presented from memory or read from a script, the degree should be solemnly presented.

We want every Council in Ohio to have an Exemplification team that can put on a degree. To conduct an effective exemplification, a council should set a date and location and then recruit. Try to avoid securing candidates without being able to tell them when and where we will activate them. eMember sign up is quick, simple and is the preferred process. The use of the Candidates Tab in Officers Online also works. If possible, no candidate should attend an exemplification without his Proposer present.

Limited equipment is needed to host an Exemplification. Ceremonial baldrics, crucifix for the lesson on Charity, cable & fiber for the lesson on Unity, new candidate kits (#531) available from Supreme and copies of the Prayer of Canonization of Blessed Michael McGivney are all you need. Please do not let the lack of ceremonial baldrics stop you from hosting an exemplification.

Hosting Brandon Chambers Process Church drives and similar organized recruiting efforts are of high value. Organizing and executing a BCP Church drive takes surprisingly little time and personnel with limited expenses. Please contact you're your council Field Agent or the State membership team for guidance and support. We'll be happy to assist as well as participate.

To continue the works Blessed Michael McGivney envisioned, we must continue to recruit and have frequent degrees and recruitment drives. The Fraternal Benefits Team and the State Membership team is committed to helping your council Exemplify the principles of Charity, Unity and Fraternity

New Brother Orientation and Mentoring Worksheet

For a new member to assimilate into the council, he must become connected to the other council members and become aware of the many programs that are available to them within the council.

The Shining Armor Award program is a great tool for getting a new member active in your council from the moment he takes his Exemplification. Another way to ensure that a new member gets started off on the right foot within the council is to assign him a mentor for his first year of membership, this person can be his proposal or a Knight that the new member knows.

2026/2027 We Are Called The Ohio Growth Plan

An effective orientation tool is a checklist for a new member to use the outlines the many opportunities for gaining knowledge about the Knights of Columbus and how to become active in council program. The check list found below should be delivered to the new member by his mentor soon after the Exemplification. The Mentor Knight should help the new member in completing the checklist.

Welcome to the Knights of Columbus

1. Read two or more of the following --
2. _ *Columbia Magazine*
 - _ *Parish Priest – Father Michael McGivney and American Catholicism*
 - _ *These Men They Call Knights*
 - _ *By Their Works*
 - _ *Faith in Action Guidebook*
 - _ *Did you Know*
3. Watch “Father Michael McGivney - An American Blessed” video
4. Explore www.kofc.org Supreme website and www.kofcoho.org Ohio State Council website
5. Attend the following:
 - _ A Council service project of interest to you
 - _ A service project committee meeting
 - _ A council social with your family
 - _ Mass with the council members

The Retention Committee

Fraternal – First and Foremost

Throughout history fraternal societies have grown and flourished for many reasons. Some promoted social integration for their members, others provided economic security to members and their families through the sale of insurance. Some of these fraternal benefits came into existence to strengthen common ties of a religion among their members while others served to give social status to their members.

The Knights of Columbus was founded by Blessed Father Michael J. McGivney as a society to promote fraternity among Catholic men. That fraternity – the sense of brotherhood among members and the families of members – remains, along with its Catholicity, the defining characteristic of the Order's identity.

2026/2027 We Are Called The Ohio Growth Plan

To maintain a strong, friendly and fraternal atmosphere among Knights and their families, councils should conduct programs that build camaraderie and pride in belonging. These fraternal programs don't have to be complex.

Honor Achievers

Sponsor periodic "Recognition Nights" to honor outstanding members. Pay tribute to those Knights who participate in council projects. Present them with a plaque or some other appropriate award, such as one of the many certificates available from the Supreme Council office. See Supplies Online under fraternal / administrative / Recognition Certificates for list of available certificates.

Help Members Facing Hardship

Your council may consider paying dues for members in real need who are unable to pay them. These Knights may have been unemployed for an extended amount of time or be unable to work because of medical reasons. A man should never have to give up his membership in the Knights of Columbus because he is unable (not unwilling) to pay dues. Knights can also aid a member in finding new employment by helping him with writing a resume, practicing job interview techniques with him, or just letting him know about job openings. Councils can also help Knights facing difficult times by aiding with chores around their homes or simply driving them to medical appointments. Remember, charity begins at home, so make an effort to assist needy Knights and their families.

Commemorate Special Moments

One way to promote fraternity is to simply recognize the important moments in the lives of members, and people who are important to your council by sending Knights of Columbus greeting cards. Birthday (#757), Anniversary (#1484), Get Well (#1483), Sympathy (#1932), Thank You (#2010) Congratulations (#2087), cards are available in English, French and Spanish from the Supplies Online for 25 cents each. These cards come with envelopes.

Remember the Sick and the Departed

Make it a policy to include prayers during meetings for Knights and family members who are ill. Arrange for council members to visit a brother Knight or family member who may be hospitalized, living in an extended care facility, or homebound. Pray a decade of the rosary with the person to lift his or her spirits. Offer to assist family members of a hospitalized Knight by driving them to the hospital for a visit. Offer to stay with the homebound Knight or

2026/2027 We Are Called The Ohio Growth Plan

family member while care givers go out for shopping, a movie or some other activity.

When a Knight or a member of his family becomes seriously ill or is hospitalized, send out postcards or put a listing in the council's newsletter, asking that this individual be remembered in the prayers of his fellow Knights. Encourage members to telephone, e-mail, write to or visit the bedridden Knights or family members.

The death of a loved one can be devastating for a family. At such times, Knights can help ease the suffering of the family of deceased members in many ways. By attending the wake service for a deceased Knight or a Knight's family member, council members show the fraternity that are an integral part of the Order. A "Knights of Columbus Memorial Service Rosary" (Item #11417) is available. Also, present the family of the deceased with a Resolution of Condolence (#1450, English; #1450F, French; #1450S, Spanish). These resolutions are available from Supplies Online. Council members can also assist survivors by helping at a post-funeral brunch or luncheon.

Once the funeral is over, Knights should continue to be of service to a deceased member's widow and family. Invite them to council activities, especially memorial Masses for departed members. Stay in touch with the widow to see if there is any work that needs to be done around her home such as roof repairs or repainting. Be sure that she remains on the mailing list for the council newsletter.

Without its fraternal and Catholic nature, there wouldn't be much left to the Knights of Columbus. This fraternity, or sense of brotherhood, is the "unwritten" benefit of membership. It's something that is easy to take for granted but needs the effort of each and every member to stay alive.

Retention Committee Procedures

It is the responsibility of council officers to see that the membership is properly engaged and kept interested in all the activities the council is involved in. This starts with a full application of programs based on the *Faith in Action* guidelines as well as those programs unique to the situation of each council. *Cor* is another excellent way to keep membership interest at its best. Every Council must have a Retention Chairman and Retention Committee on file with Supreme. Their role is to monitor and advise council officers when gaps exist.

Refer to the Fraternal Excellence Guide #11619 for further details.

2026/2027 We Are Called The Ohio Growth Plan

Honor Those Brothers Who are Always There

Every council has a group of members whose outstanding qualities aren't flashy or very noticeable. These are the men who always pay their dues on time, never miss a meeting or have maintained their membership for many years. Like those men whose outstanding abilities show through in their volunteer or membership recruitment activities, these members are deserving of recognition. There are many ways your council can recognize these faithful Knights.

In recognition of long-term dedication to the Order, after 25 years of continuous service (at the age of 70), or 50 years of continuous membership regardless of age, a member merits the distinction of Honorary Life membership and is exempt from the further payment of dues, per capita charge and assessments. All priests and members of religious communities automatically receive Honorary Life membership. These dedicated Knights are an asset to their councils and should be treasured and respected. Materials available to councils to honor these Knights including:

- The Honorary Life membership card is available from the Membership Records Department
- The Honorary Life membership certificate (1458)
- Thank your members by presenting them with certificate every 5, 10, 15, 20, 25, 30 years with a "Years of Service" Certificate (#1419). This 8.5-by-11-inch horizontal certificate is available from Supreme Supplies Online.

Don't Let Your Council Go into a Summertime Slump

Keep your members involved and active during the summer months by taking advantage of the short-sleeve weather to conduct programs to promote fraternity among your members and serve the Church and community.

Many councils hold annual or frequent family outings, picnics, barbeques or pool parties. These types of activities give family members what can sometimes be an all-too-rare chance to play together. Encourage games that can bring families together as teams, such as parent-child badminton, horseshoes, volleyball, bocci, corn hole or Whiffleball tournaments.

Remember to join the Order wide celebration of the family by participating in the Knights of Columbus Family Week celebration in August.

2026/2027 We Are Called The Ohio Growth Plan

Besides being a great way to encourage the spirit of fraternalism, outings also offer the opportunity for councils to provide hospitality. Many councils invite people who might not otherwise have opportunities for a day out – residents of group homes for people with intellectual disabilities, disabled people, participants in Big Brothers/Big Sisters, or children from troubled homes quietly referred by parish priests.

Other councils organize family camping or fishing trips, attending community events, nature walks, or trips to sporting events. Invite people with disabilities or needy families to these events. Conducting a golf tournament is a favorite summertime fraternal activity. Gathering to cheer on the council softball team or meeting for pickup baseball, football or soccer games are other ways to share fun and fraternity.

Other councils use the warm weather to help with landscaping and maintenance at their parish schools or churches, often saving their parishes a substantial sum of money while having a good time. Some help clean up public parks or local highways.

Popular summertime church activities also include retreats and outdoor rosaries at Marian shrines.

Since young people, including Squires, are out of school during the summer months, be sure to involve them in council activities. These young men and women can be a great source of extra volunteers for council service projects. Both young and old benefit from those shared experiences.

These activities are perfect for councils to sponsor during the summer months. Don't let your council become dormant – stay active by getting involved!

Shining Armor Award

The Shining Armor Award should be started immediately after a member is done with their Exemplification of Charity, Unity and Fraternity degree. Councils may allow all members, new and current, to complete the requirements to attain the Shining Armor Award.

After handing out the Requirements Card to each of the new and current members, explain each requirement with the new and current Knights so they understand what they must complete.

2026/2027 *We Are Called*
The Ohio Growth Plan

After the member has completed a requirement, they need to have the Grand Knight or Financial Secretary sign off on their card. The insurance rep will need to sign off on their requirement.

After completing all requirements, the card needs to be turned in to the Grand Knight for them to award the Shining Armor Pin.

The Shining armor Award is a big accomplishment. The Grand Knight will award the pins to the members. The District Deputy should be present when the pins are presented to the members. The Grand Knight should talk about this program and make it a big deal at every meeting. The more you promote this program the better the results will be.

For more information about the Shining Amor Award, see the Shining Armor Award Program pamphlet #4297 from Supplies Online.

2026/2027 We Are Called
The Ohio Growth Plan

Suspensions, Affiliate Membership, and Withdrawals

A man who joins the Knights of Columbus is encouraged to be an active Knight and make use of the benefits of his membership. However, occasionally men will decide they are not interested in remaining active or will wish, for whatever reason, to totally withdraw from the Order. With the start of the Affiliate Membership Initiative, councils will no longer “suspend” members (using Form 1845). These members are now sent instead to the Affiliate Membership program using the steps below. As Affiliate members, they remain in connection with the Order via Supreme.

It is important to note that members who wish to totally withdraw from the Knights of Columbus must provide a letter stating their intent; and this letter **must** be signed by hand. Financial Secretaries receiving such a communication must forward the original to Supreme. Fraternal Services.

Affiliate Member Initiative

Affiliate Member Eligibility

Members may be designated for Affiliate status if they have not responded to council engagement efforts for the most recent 18 months or longer. Specifically, all of the following engagement methods must have been attempted and failed:

- Regular dues notices were sent, and dues were not paid, and
- Emails were sent and ignored or bounced, and
- Postal mail was sent and ignored or returned undeliverable, and
- Phone calls were made and ignored or number not in service, and
- The member has not been seen at Mass, meetings, or events.

Individuals who are exempt from dues (priests, honorary life, and those with dues waivers) are not eligible for designation as affiliate members. Additionally, inactive insurance members are not eligible for affiliate membership. Members who have asked to withdraw from the Order also are not eligible.

Members who ask to withdraw from the Order **may not** be designated for Affiliate status. Email their resignation letter along with their name and membership number to membership@kofc.org so they can be properly removed from the Order.

For further information and details about the Affiliate Initiative process, see the Affiliate Member Initiative Guidebook #11231 from Supplies Online.

2026/2027 *We Are Called*
The Ohio Growth Plan

Other Growth Processes

Round Tables

The Parish Round Table program provides Knights of Columbus representation to a parish not ready to institute a new council. This program makes the tremendous manpower of the Order available to every priest and parish. Don't let the round tables lose their effectiveness. Make sure the chairmen develop a working relationship with the parish priest and work with him, through the year, on as many activities as they can.

As a strategy, round table opportunities should be approached as new council development opportunities and a means of establishing a Knights of Columbus presence in that community. The round table program is a tool that can be used to establish relationships with groups of different languages, small mission parishes, and Catholic communities. Send the Report of Round Table Coordinator (2629) by June 30.

For further details, refer to the Fraternal Excellence Guide #11691 available from Supplies Online.

New Council Development

The development of new councils in parishes can yield real growth if instituted and supported correctly. Identify potential areas, favorable pastors, existing Knights within the parish, current round tables and create a realistic plan of institution based on when each one can be supported. This plan should extend over multiple years, and new council development efforts should be assessed and prioritized. Without any unforeseen delays and a positive priest, a council can be brought in as quickly as seven weeks. Take care to plan across each sub-area and use local membership teams - District Deputies and State Membership Teams - to support the overall effort and the council after institution.

Blessed Father Michael J. McGivney set a goal of one Knights Council in every Catholic parish and today, we are much closer to that goal. However, there is still a long way to go, and everyone can contribute.

SURVEY THE AREA - Are there existing councils attracting many Catholic men in the area?

CONTACT THE PASTOR - After determining that there is potential, meet with the pastor of the parish for permission to proceed.

2026/2027 We Are Called
The Ohio Growth Plan

CONTACT THE DISTRICT DEPUTY AND THE FIELD AGENT

INITIAL RECRUITMENT DRIVE AND ORGANIZATIONAL MEETING - Set a date for the initial recruitment drive. Provide the parish priest with a pulpit announcement and a notice for the parish bulletin. Be prepared to hand out literature after all masses. Invite the wives to the meeting.

EXEMPLIFICATION OF CHARITY, UNITY AND FRATERNITY DEGREE - DO NOT wait to have a degree. Utilize the degree teams in your district to provide as many Exemplifications of Charity, Unity and Fraternity degrees as needed. At least one Exemplification of Charity, Unity and Fraternity Per District Per Month.

Contact the Ohio State Council officer for your Diocese if you believe you see an opportunity to start a new council.

College Council Program

Good college councils offer the Order many advantages. Among others, they help our Order grow younger, as the average member age is 18 22. Additionally, a successful college council can bring on 20+ members per year and is a great way to bring on large numbers of young men rapidly.

Often our most active councils, these young men often get a lot of experience in council affairs in a short amount of time, and upon graduation, they bring that energy and excitement with them to their new post-college council home. These young Knights have the potential to be the local and state leaders of the future!

If you believe you have an opportunity to start a college council in your area, please contact Erol Hosdil for further help and information. His contact information is in the *Ohio Growth Team Directory* at the end of the Appendices.

Hispanic Council Program

By the year 2060, it is estimated that there will be 119 million Hispanics in the United States. This large ethnic group will provide over 54% of the adult Catholic population. While there are over 361 Hispanic councils in the United States, this segment remains largely unserved. If you believe you have an opportunity to start a Hispanic council in your area, please contact Robert Hernandez for further help and information. His contact information is in the *Ohio Growth Team Directory* at the end of the Appendices.

2026/2027 We Are Called
The Ohio Growth Plan

Council Rejuvenation Program

Introduction

There can be many issues that may affect the life of a council. A partial list might include closing or merging of parishes in our dioceses, lack of young people attending Mass and practicing their Catholic faith, lack of young Catholic men willing to give their time and be involved in the Order's work and the lack of training and leadership in our councils. The "We Are Called" Council Rejuvenation Program has been created to specifically address these issues.

Each diocese in Ohio will have a Diocesan Council Rejuvenation Team (DCRT) that will work to revitalize councils experiencing problems or assist in the reactivation of suspended councils. Under the overall supervision of John Mashiska, State Rejuvenation Chairman, each Diocese will have a team consisting of a Council Rejuvenation Chairman, the Diocesan District Deputy Coordinator, the Diocesan Membership Growth Coordinator, the District Deputy, and the State Office from that diocese.

As it may be in the best interest of a suspended council or a council "experiencing problems" to merge with a neighboring council, Council merging process information has been included in this program.

For further information or to inquire about getting help, please contact John Mashiska, his contact information can be found in the *Ohio Growth Team Directory* at the end of the Appendices

Council Rejuvenation Guidelines

The intent of the Council Rejuvenation process is to help those active councils who are experiencing issues with no membership growth, the absence of council meetings, non-reporting of required Supreme Council forms, late payment of per capita tax, no activities or programs, and no communication with members. The following list the steps for the council and Diocesan Council Rejuvenation team:

STEP 1. MEET WITH GRAND KNIGHT AND COUNCIL OFFICERS.

The district deputy will set a meeting with the grand knight and council officers and the DCRT, to discuss and identify existing issues. If possible, the council's chaplain should be invited to the meeting as well. A list of current members on the council's roster should be available.

2026/2027 We Are Called
The Ohio Growth Plan

STEP 2. GRAND KNIGHT AND COUNCIL OFFICER TRAINING

DCRT offers training for the grand knight and council officers to improve their understanding of their duties and how to properly perform them.

STEP 3. OFFER ASSISTANCE TO SPONSOR MEMBERSHIP GROWTH DRIVES

DCRT will offer assistance to the council to sponsor a membership drive at local parishes.

STEP 4. SCHEDULE COUNCIL MEETING

Grand Knight will schedule a council meeting and invite members of the DCRT to attend and discuss the purpose and goals of membership in the Order, new meeting format, sponsoring council activities, membership recruitment drives and activities, soliciting of council members for officer and program director positions, and answering questions.

STEP 5. OPTION FOR MERGING AS FINAL SOLUTION.

DCRT and Grand knight will discuss possible option for merging with another local council.

Council Merge Guidelines

Procedures for Merging two or more Councils

Under the Order's guidelines, the merging councils must complete the following steps independently to merge:

- (1) Draft a resolution calling for the Merger.
- (2) Read the resolution at one (1) meeting.
- (3) Publish the resolution to each of the council's members.
- (4) Vote on, and approve, the resolution at the following meeting.
- (5) Once the council approves the merger the District Deputy will then write a request for the merger and sends it to the State Deputy for his Approval. A copy of the resolution from the merging councils with the vote result should be attached.
- (6) If the State Deputy approves the merger, he will forward the request and the attachment to the Regional Growth Director.
- (7) Once the Regional Growth Director approves the merger, he in turn forwards the request and all the attachments to the Supreme Secretary for his action.

**2026/2027 We Are Called
The Ohio Growth Plan**

(8) The Supreme Secretary will present the request to the Board of Directors for their approval or rejection at their next meeting.

A Few Notes:

1. A new name could be adopted for the new council.
2. We recommend keeping the lower council number.
3. All members, liabilities, debt etc. become the responsibility of the new council.
4. The Past Grand Knights of each council shall retain all rights and privileges that pertain to Past Grand Knights, and the Grand Knight of the council ceasing to exist by reason of the merger shall be entitled to the title, right and privileges of Past Grand Knights without regard to the length of time served in such office. (SEC 249.2 Laws & Constitution)

Council Name Change Procedure

Change of Council Name or Situs

Under the Order's guidelines, a council must complete the following steps to change its name:

1. Draft a resolution calling for the name change.
2. Read the resolution at one (1) meeting.
3. Publish the resolution to each of the council's members.
4. Vote on, and approve, the resolution at the following meeting.
5. Forward the resolution to the State Deputy for his approval.

Note: If the resolution calls for the council to be named after a person (must be deceased), his biography must accompany the resolution. If the individual was a priest, the approval of the Bishop must be obtained before the name change can be approved. Bishop's approval must accompany the resolution.

- If the State Deputy approves the resolution, he will forward it to the supreme secretary.
- The Supreme Secretary will present the request to the board of directors for their approval or rejection at their next meeting.

The changing of the name of a council is an important action and should not be taken lightly, especially considering the historical significance to the council. Maintaining a religious name is generally preferred to a secular name. Guidelines are available from the Supreme Council office to assist in

2026/2027 We Are Called The Ohio Growth Plan

selecting a council name and can be found in Appendix D of the Council Growth and Retention Guidelines (10506) booklet

Reinstitution of Dissolved/Merged Councils

Only councils that have been officially dissolved by the Supreme Council Board of Directors need to be reinstituted. Councils that have been dormant for years and remain “on the books,” only need to be reactivated.

All reinstitutions of dissolved councils must be presented to the board of directors for their approval. Once a completed Notice of Reinstitution (136) is received by the supreme secretary, along with the necessary membership documents, it will then be presented to the board of directors for their approval. Not until all the paperwork required for the reinstitution (membership documents and the Notice of Institution) is filed at the Supreme Council will the supreme secretary present this to the board of directors.

Upon notification of the board’s approval, an Application for Charter (137) should be submitted. Only names of members who have joined the council by the date of reinstitution shall appear on the application for charter. These names, along with the original charter members (if available), will appear on the new charter.

Questions pertaining to the re-establishment of a dissolved council should be directed to the state deputy, the state new council development chairman, and/or the Fraternal Mission Department.

Dissolution of Councils

Whenever the board of directors orders a council dissolved, you must follow any directions you receive from the supreme secretary regarding the transfer of memberships and the disposition of books, papers, records, accounts and money of the council.

A new council may not be established in a location that was the site of a dissolved council without first obtaining approval from the board of directors. The procedure calls for the state deputy to direct a letter of permission to the supreme secretary before any steps to organize are taken.

The “Let us be Worthy” Council Rejuvenation Program is offered to improve the operation and function of any council here in Ohio. Feel free to contact me with any questions on how this may help your council.

2026/2027 We Are Called
The Ohio Growth Plan

Other Tools for Growth

Using Publicity and Public Relations to Increase Growth

As Knights of Columbus, we are all very proud of our membership in our Order and for the good that our individual and collective efforts bring to our parishes, our communities and to the nation and the world. The Supreme Council and State Council does a great job in “spreading the word” of the works of the Knights of Columbus. Councils participate in that effort through upward reporting through the Annual Survey of Fraternal Activity, Columbian Award Application, and reporting forms of program activities submitted to State Council.

However, one of the more forgotten activities – and underutilized programs – at the council level – is the use of Publicity and Public Relations

Public relations can be a very useful communications tool to let people know what the Knights of Columbus is about and the good works that our members do. There are old adages that say that “good work speaks for itself” and that “actions speak louder than words”, both of which are truly excellent advice, but sometimes good works and actions need someone to give them a voice. Matthew 5:15-17 teaches us that we should not light a lamp and put it under a basket – but to put our light on a lampstand where it gives light to everyone. In this vein, I encourage each of your councils to recognize the value of a strong and organized publicity and public relations effort.

What are the Benefits of a Public Relations Program?

- Increased Community Awareness of the contribution of the Knights of Columbus
- Increased visibility of the Council to your parish
- “Evangelization Effect” – helping draw less-active Catholics back to the church
- This publicity can result in INCREASED MEMBERSHIP and BETTER RETENTION

Where to Begin?

- Identify Sources of Publicity – Focus on targeted distribution:
- Publicity, unlike advertising, is FREE. In every community there are a variety of avenues a council can use to spread the word of its success including
- Print media: local newspapers, Catholic media (Diocesan and Parish Bulletins)
- Broadcast media: TV, radio, Catholic/Christian broadcasting

2026/2027 We Are Called The Ohio Growth Plan

- Web-based: blogs, websites, Facebook, and other social media
- Identify Methods of Publicity – Build Your Megaphone
- Press/Media Releases – upcoming activities and successful programs
- E-mail/Texts - create targeted emails to members, parishioners, community
- Social Media – ensure a website, Facebook, and twitter presence.
- Public Service Announcements - promote activities that help the community
- Video – reusable video showing Knights of Columbus in action
- Printed materials – Handouts on the works/successes of your council

Capture Attention – Publicize your Activities

- Public Relations helps shout council successes from the rooftop!
- Potential Public Relations activities include:
 - Faith in Action programs
 - Family-Based Activities
 - Community-Based Activities including Senior, Youth, Veterans, and Right to Life Activities
 - Council Activities

Getting Started

Supreme Council provides guidelines in the Public Relations and Publicity Guide # 2235.

This publication will help with defining markets, distribution of public relations material, timing, use of media lists, establishing media relations, guidelines for use of the Knights of Columbus name and symbols as well as providing sample press releases and media alerts

A well-run and organized public relations effort can work hand-in-hand with your membership efforts by showcasing the contributions that a man and his family can make to the parish and the community through our Order! Go forth and share our light!

Fraternal Benefits

How to Promote the Insurance Program

The Order was founded in part to provide financial security to families and help them avoid financial ruin in the event of death or disability. Today, our top-rated insurance program protects members and their families by more than \$123 billion of life insurance in force. The world's largest Catholic fraternal organization helping Catholic families plan for the future. Every

2026/2027 *We Are Called*
The Ohio Growth Plan

member should be made aware of available insurance benefits for his own well-being and that of his family.

- Lead by example: Expect and accept your local agent's phone call. Meet once a year with your agent.
- Establish a good working relationship between your Financial Secretary and your local Field Agent.
- Introduce the Field Agent at all council meetings or events and invite him to speak.
- Refer all insurance-related questions to the council's local Field Agent.
- Make sure the local Field Agent is included on the council mailing list.
- Include the local Field Agent in all council planning sessions so he can be represented at council events when possible or appropriate.
- Ask the local agent to:
 1. Write a message for each issue of the council's newsletter including name, address, and telephone number.
 2. Serve as council insurance promotion chairman.
 3. Serve as a trainer for Growth teams.
 4. Promote the availability of fraternal benefits to all candidates and spouses

2026/2027 We Are Called
The Ohio Growth Plan

Go for the Fourth!

The Fourth Degree of the Knights of Columbus is committed to the preservation of the Church, the Order, and the many nations where Knights serve. It should be a natural progression for Third degree Knights to aspire to join the Fourth Degree. Membership in the Fourth Degree allows a Knight to display pride in his country, Patriotism, while continuing to serve his community and Church.

Promote Fourth Degree membership to all members of your council. Assign a liaison from your council to your assigned assembly. The liaison serves as a means of promoting the Fourth Degree to prospective council members and can also answer any questions about the Fourth Degree at council meetings. If members are aware and informed of the Fourth Degree, they are more likely to join this most visible part of the Order.

To qualify for the Fourth Degree a member must:

- Be 18 years old or older
- Be a citizen of the country in which he resides
- Be a Third-Degree member of the Order
- Be a member in good standing within a council.

Use these materials to help recruit members for the Fourth Degree:

- The “Fourth Degree Recruitment” (#10376) explains the role and mission of the Fourth Degree of the Knights of Columbus to both members and nonmembers alike. It clearly and concisely shows how the Fourth Degree supports our Faith, our Order and the countries in which we are present.
- The “Guide to Membership Recruitment” (#4155), Religiously Devoted, Patriotically Proud.
- The “Fourth Degree Poster” (#10403) is suitable for posting in council halls or on church bulletin board.

**2026/2027 *We Are Called*
The Ohio Growth Plan**

Appendices

Helpful Guidebooks

Fraternal Excellence Guide	#11619
Fishers of Men Guidebook	#FOM-GUIDE
Affiliate Member Initiative Guidebook	#11231
Shining Armor Award Pamphlet	#4397
Protocols, Meetings, Ceremonials	#11620
Public Relations and Publicity Guide	# 2235.

**2026/2027 We Are Called
The Ohio Growth Plan**

Growth Committee Roster

	Name	Phone #	Email Address
Growth Director			
E-Member Director			
Recruitment Chairman			
Retention Chairman			
Degree Team Captain			
Engagement Chairman			
Recruitment and Admissions Committee			
Retention Committee			
GK			
DGK			
C			
FS			
W			

2026/2027 *We Are Called*
The Ohio Growth Plan

A Relevancy Example

WHO is he: a young 30-ish dad with several kids in elementary school. Both he and his wife work. Is involved in a couple of parish ministries and at school. Coaches the school soccer team. Seems to be a very devout Catholic.

WHAT is his want list:

I want to be a better father by showing my children the value of helping others, so that they will come to understand this is an important part of our faith.

Is there a BARRIER

But – I don't want to be away from my family during these years when the kids are young.

A potential response:

The Knights now have a number of programs in our Faith in Action series that involve all the family members. I was one of those who benefited from these when the kids were younger. Now that they're in college, I find I have more time for the Knights.

The Moment of Truth:

Can I ask you to join us in our efforts to be the strong right arm of the Church?

**2026/2027 *We Are Called*
The Ohio Growth Plan**

The Relevancy Template

WHO is he:

WHAT is his want list:

Is there a BARRIER

A potential response:

The Moment of Truth:

2026/2027 We Are Called
The Ohio Growth Plan

The Knights of Columbus Elevator Talk.

Say you're talking to someone after Mass, and you want to invite him to join the Knights of Columbus. What you shouldn't ask is:

Do you want to join the Knights of Columbus?

When you ask, "do you want to join?" you are asking a closed question, and if they say "no" the conversation is closed. Instead, by asking the following three questions, you' will invite someone to consider joining through a more engaging process that helps open the discussion to membership and encourages a candidate to really consider joining. These 3 questions are:

6. Are you a member of the Knights of Columbus?

Most likely no, of course we know that

7. What do you know about the Knights of Columbus?

Let him speak and agree with everything, unless it is negative.

Then tell them that Knights has made you a

- Better Father
- Better Husband
- Better Catholic – it's another way of practicing your faith!

8. Have you ever considered joining?

If they say yes, they've considered joining, that's great news. If they say no, they haven't considered joining then perhaps now they are open to that consideration. It doesn't matter if they say yes or no, now is a great time to get that Phone number and say that someone will contact you soon to tell you more about what it means to be a Knight of Columbus.

Likely the reason you joined is because someone had the courtesy to invite you to join, why not have that same courtesy?

2026/2027 We Are Called
The Ohio Growth Plan
Ohio Growth Team Directory

Mark F Kosobud
State Growth Director
mkosobud@yahoo.com
513-623-3735

Vic Lauterbach
State eMembership Chairman
vslauterbach@gmail.com
937-830-2324

Robert Hernandez
Hispanic Council Coordinator
robert.hernandez@kofc.org
937-689-2202

Erol J. Hosdil
College Council Coordinator
erolislav@Hotmail.com
740-381-4896

Bill Johansen
Diocesan Growth Coordinator - CIN
bjljbeas87@aol.com
513-570-3233

Teran Taggart
Diocesan Growth Coordinator - CLE
adm5893@yahoo.com
440-665-4078

Orval Blake Jr.
Diocesan Growth Coordinator - COL
oblake95@gmail.com
614-596-3218

Brett Martz
Diocesan Growth Coordinator - STU
bmartz21@gmail.com
330-354-8028

Joe Hartle
Diocesan Growth Coordinator - TOL
joseph.hartle@gmail.com
330-475-3128

Mark E. Kahanca
Diocesan Growth Coordinator - YOU
Mark.kofcohio@gmail.com
216-470-8361

John Mashiska
State Rejuvenation Chairman / YOU
afhs1975@gmail.com
330-519-6753

Willi Meyer
Council Rejuvenation Chairman - TOL
willimeyer756@gmail.com
419-206-8170

n/a - PSD's to assist
Council Rejuvenation Chairman - COL

n/a - PSD's to assist
Council Rejuvenation Chairman - STU

n/a
Council Rejuvenation Chairman - CIN

n/a
Council Rejuvenation Chairman - CLE

**2026/2027 *We Are Called*
The Ohio Growth Plan**

Notes

2026/2027 *We Are Called*
The Ohio Growth Plan

Notes

2026/2027 *We Are Called*
The Ohio Growth Plan

Notes

2026/2027 *We Are Called*
The Ohio Growth Plan

Notes